



Microsoft Dynamics 365 Migration

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Positive digital flow

From Dynamics on-premises to Dynamics 365. Why switch to online?

You've probably heard of IT trends like online, cloud, and so on. Microsoft has been making all its business applications available via such technology for several years. This certainly also applies to the ERP and CRM applications. However, not everyone is yet benefitting from the advantages of these online applications. Here, we'll explain them to you.

What is D365 Online?

D365 online is a software-as-a-service (SaaS) application, hosted in the cloud. The data is protected by Microsoft's secure servers. The solution can be deployed remotely, and no hardware is required beyond workstations or mobile devices.

What are the benefits and why move to the cloud?

Allow us to explain this completely by seeing things from where your customers and employees sit. It's a time-proven fact that having happy customers and happy employees is the most important prerequisite for successful organizations. So how do customers and employees benefit from it? These are the three main benefits:

- 1. Adaptability:** The cloud variant of Dynamics 365 is even easier to adapt to the needs of any organization. It allows customers to be served better and more personally, now and in the future.
- 2. Collaboration:** Joining the cloud opens up a wealth of collaboration opportunities. Your business applications (Dynamics 365) work seamlessly with other well-known Microsoft applications, such as Outlook, Teams and SharePoint. Knowledge is shared much better than before. This benefits everyone, and this way we can break down any silos within your organization.
- 3. User experience:** The interface is intuitive, user-friendly and, above all, consistent. This leads to a high level of acceptance – thus use – of the application.

Purpose-built



Role based solutions built to deliver customer engagement

Productive



Familiar tools in the context of your sales processes

Intelligent



Built-in intelligence to proactively guide to optimal outcomes

Adaptable



Grow, evolve and transform with a modern, extensible platform

How do you do this? What steps can we take together?

Our ultimate goal is to relieve your stress and to provide you with confidence and security. We do that by thorough preparation, in which we explain all the steps and take them one at a time. We work closely with you and our partner, Microsoft. What this plan looks like:

- 1. Intake interview:** In a two-hour discussion/workshop, we form an initial picture of the possibilities and desires together.
- 2. Assessment** (including report): We carry out a more comprehensive assessment of your situation, taking all aspects into account. The results are presented in a clear report accompanied by a proposal.
- 3. Action plan** (including clear acceptance criteria): Together with you, we create a clear plan with a schedule, tasks and responsibilities to ensure success.
- 4. Execution:** We will carry out the migration together with you, and we will continue to consult, communicate and keep you informed at all times.
- 5. Worry-free service:** As part of our total service offering, we are happy to remain your partner after the migration through our Managed Services, so that you can continue to benefit from the new opportunities.

What is unique about our approach is that we work with a predictable investment. We have divided our migration approach into clothes sizes (S, M, L, XL) with a corresponding price. In addition to this clarity, we make every effort to also get financial support from Microsoft for you through specific programs.

What do we offer?

Our migration approach is available for both Microsoft CRM and Microsoft AX and focuses on on-premises installations. This means that the application now runs on your own servers. It is also important to note that certain products today are also at the end of their support life or are already (well) past it. So now is a good time to start modernizing.

Ready to take the next step?

Do you want to start with a low-threshold intake interview or would you like a full migration assessment?



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